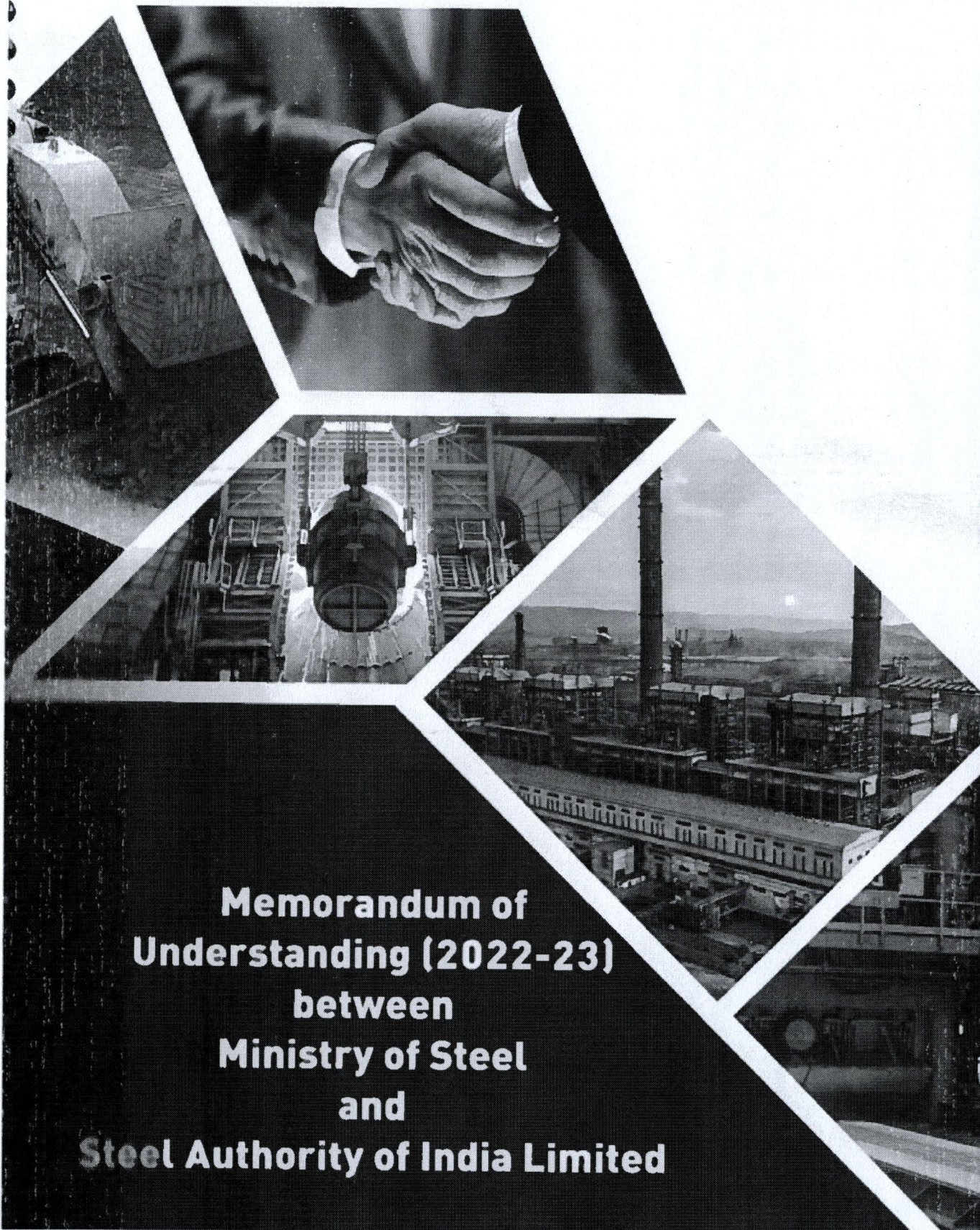




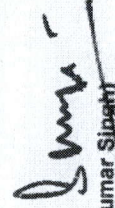
**Memorandum of
Understanding (2022-23)
between
Ministry of Steel
and
Steel Authority of India Limited**

STEEL AUTHORITY OF INDIA LIMITED				
MOU BETWEEN SAIL AND MINISTRY OF STEEL FOR THE YEAR 2022-23				
(Consolidated)				
S.No.	Name of Parameter	Unit	Weightage	Target 2022-23
1	Revenue from Operations	Rs. in Cr.	5	124038
2	Production of Iron and Steel	MT	28	18.13
3	CAPEX	Rs. In Cr.	10	8000
4	EBITDA as a percentage of Revenue	%	10	21.68
5	Return on Capital Employed	%	15	28.85
6	Asset Turnover Ratio	%	5	105.31
7	Acceptance/ Rejection of Goods & Services through TRedS Portal	%	5	100
8	Procurement from GeM as % of total procurement	%	2	25
9	Trade Receivables as number of days of Revenue from Operations	Number of Days	3	17
10	Expenditure on R&D/ Innovations Initiatives as % of PBT	%	2	7.29
11	Total Return to Shareholders (over BSE 500 Index)	%	15	0.00
		Total	100	

Notes:

- The targets are based on actuals for the FY-2021-22
- Vision provided by the administrative Ministry is also considered for Benchmarking.
- CAPEX targets of CPSEs – as per Budget Document of Union Govt. (Statement 26).
- Target for Expenditure on R&D/ Innovations Initiatives is based on PBT of FY 2022-23 and achievement to be confirmed based on Annual Report of CPSE .
- Proportionate marks for achievement of 50% to 100% Targets except for the parameter on TRS.
- No marks for achievement below 50.00% of Targets.

Compliance parameters for 2022-23				
S.No.	Parameter	Marks	Source/ Verification	
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs	-1	Administrative Ministry	
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Auditor Report(s)	
3	Target as given by NITI Aayog on Assets Monetization Milestones	-1	Administrative Ministry on the basis confirmation from NITI Aayog	
4	(i) Procurement of goods or services through MSEs as % of Total procurement of goods and services -25%	-1	Administrative Ministry on the basis of Sambandh Portal	
5	(ii) Procurement of goods or services through SC/ST MSEs as % of Total procurement of goods and services -4%	-1	Administrative Ministry on the basis of Sambandh Portal	
6	Procurement of goods or services through Women MSEs as % of Total procurement of goods and services -3%	-1	Administrative Ministry on the basis of Sambandh Portal	
7	Increasing safety training for employees by 10% over previous year.	-1	Administrative Ministry	


(Sanjay Kumar Singh)
Secretary, Ministry of Steel
Date:


(Soma Mondal)
Chairman, Steel Authority of India Limited
Date:



स्टील अथॉरिटी ऑफ इण्डिया लिमिटेड
STEEL AUTHORITY OF INDIA LIMITED